

A background image showing two people, a man and a woman, looking at a laptop screen. The image is overlaid with a teal and blue geometric pattern of overlapping triangles.

Welcome to our HR Roundtable:
Jason's "Monday Morning Play Calls": 10 Tips &
Ideas to Enhance Your Talent Acquisition &
Retention Efforts!

Jason Nemoy | *Chesapeake Search Partners*

Sarah Sheckells | *Alera Group*

Kelly Harrison | *Brown Advisory*

March 29, 2023

Reminders

Complete our 2-minute post webinar [SURVEY](#). All completed surveys will be entered to win a \$100 Goldbelly Gift Card!



Webinars

[HIPPA Privacy & Security Overview](#)

April 12th, 2 PM - 3 PM EST

[What Maryland Employers Need to Know to Prepare for the Paid Family and Medical Leave Law](#)

April 18th, 11 AM - 12 PM EST

[Reining in Runaway Pharmacy Spending](#)

April 10th, 2 PM - 3 PM EST

[The Mindful Workplace: Addressing Employees' Mental Health](#)

May 18th, 2 PM - 3 PM EST

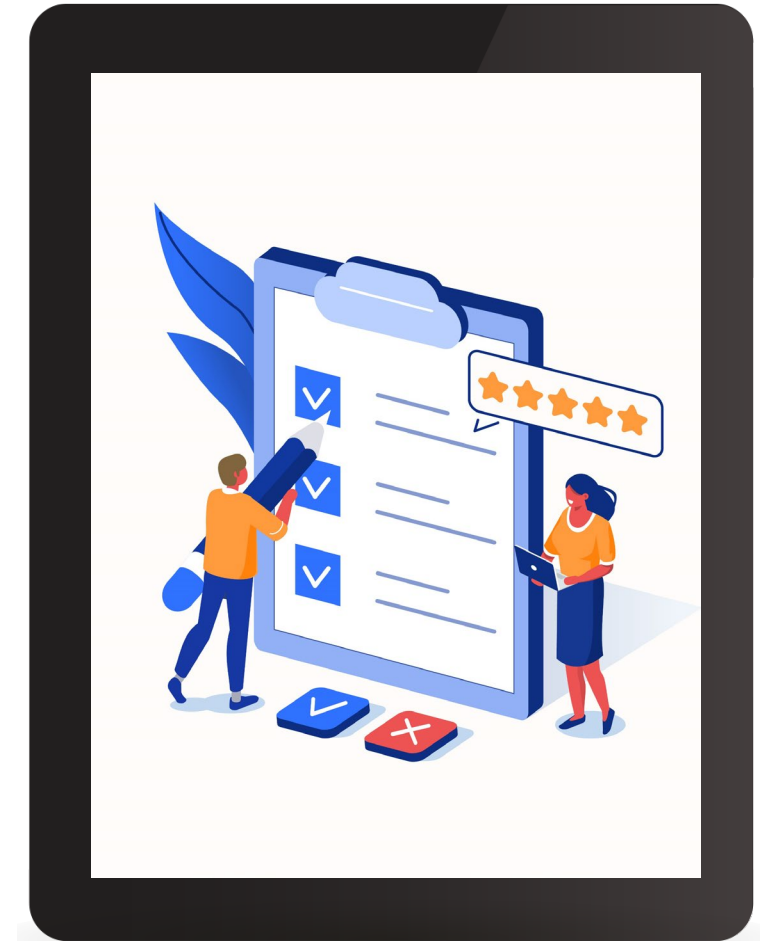
Upcoming Events

2023 Mid Atlantic Benchmarking Survey

If you are a Mid Atlantic employer with 50 or more employees, then you are invited to participate in the 2023 Mid Atlantic Benchmarking Survey

Our survey provides companies with comparable benchmarking data for:

- Medical Plans
- Dental, Life, and Disability Benefits
- Innovative Benefits & Strategies
- Wellness & Vision
- Other Specialty Benefits
- Visit - silbs.aleragroup.com/resources/benefits-benchmarking-survey/



Welcome

Jason Nemoy, *Chesapeake Search Partners*

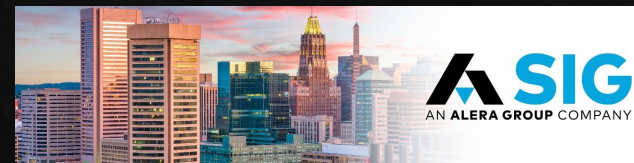
Sarah Sheckells, *Alera Group*

Kelly Harrison, *Brown Advisory*

GAME PLAN

“Monday Morning Play Calls”:

10 Tips & Ideas to Support Your Recruiting & Retention Efforts!



Welcome



Chesapeake HR Solutions®

OBJECTIVES

- 1.
- 2.
- 3.

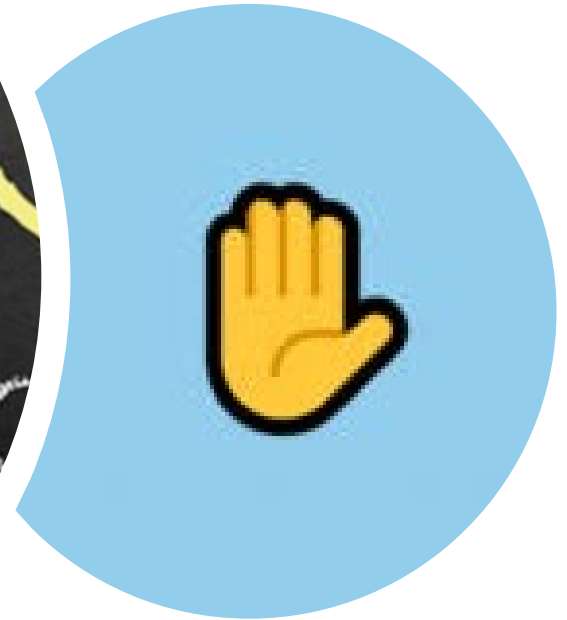




Trust

Sincerity
Competency
Reliability





#1: Candidate Engagement

#1: Candidate Engagement...

High touch prior to
Day 1?



#2: Recurring Open Positions

#2: Recurring Open Positions...

Are we nurturing our networks?



#3: Core Values

#3: Core Values...

Do we showcase them?

TIME OUT



#1

Let's huddle:

- Quickly pair-up
- Pick 1 “hot button”

- Something resonate?
- Room to improve?
- Or... share a best practice!

#4: Candidate Rejections



#4: Candidate Rejections...

Are we handling with grace?



#5: Communication

#5: Communication...

Are the expectations clear?



#6: Candidate Confidence



#6: Candidate Confidence...

Does the interview
process feel seamless?

TIME OUT




#2

Let's huddle:

- Quickly pair-up
- Pick 1 “hot button”

- Something resonate?
- Room to improve?
- Or... share a best practice!



#7: Candidate Comparison

#7: Candidate comparison...

How do we manage
candidate engagement?



#8: Pull Back the Curtain

**#8: Pull back the
curtain...**

**How much information
can we share?**



#9: Compensation

#9: Compensation...

Is the dialogue
consistent and
transparent?



#10: Counteroffers

#10: Counteroffers...

Are we prepared?

TIME OUT



#3

Let's huddle:

- Quickly pair-up
- Pick 1 “hot button”

- Something resonate?
- Room to improve?
- Or... share a best practice!

GAME PLAN





Thank you!





***“Monday Morning Play Calls”*: 10 Tips & Ideas to Support Your Recruiting & Retention Efforts!**

Join us for a highly collaborative panel discussion where experts will provide tips and ideas for HR professionals that could use a little extra support developing further effectiveness and efficiencies in their recruitment and retention processes. Come prepared for some Q&A as we collectively try to tackle your challenges and develop some new strategies along the way!

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Thank You for Attending

Complete Your **Survey** - We Value Your Feedback!

Take your HRCI/SHRM Certificate.

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